

From the author: "I started my business with nothing and sold it for millions. I saw the need to have a simple step by step guidebook to help others sell their businesses. So I wrote this easy to read simple to understand guide to achieve your goal of buying or selling a business. You will learn how to get the right value for your business and how to market it in the open market. It covers how to deal with buyers, how to maintain confidentiality and how to negotiate the deal. The book breaks down the process into an easy to follow step by step procedure anyone can follow. Many business owners do not even know that they can sell their businesses. This book will show how it is done and provides the golden rules to follow to get it done. This book is easily the best purchase you will make if you are business owner or if you are buying a business.

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